

Message Text

LIMITED OFFICIAL USE

PAGE 01 CAIRO 14971 132143Z

ACTION NEA-11

INFO OCT-01 EB-08 ISO-00 /020 W

-----044660 141056Z /10

R 132138Z JUN 78

FM AMEMBASSY CAIRO

TO USDOC WASHDC

INFO SECSTATE WASHDC 0290

LIMITED OFFICIAL USE CAIRO 14971

E.O. 11652: N/A

TAGS: ETRD, EG

SUBJ: ALUMINUM SALES

BEGIN UNCLASSIFIED.

1. SALES DIRECTOR OF GOVERNMENT-OWNED EGYPTIAN ALUMINUM CO. (EAC) HAS ASKED EMBASSY TO ASSIST IN PROVIDING INFORMATION ON POSSIBLE CONTACTS IN U.S. FOR SALE OF COMPANY'S ALUMINUM PRODUCTS. EAC PRODUCES APPROX. 100,000 METRIC TONS PER YEAR OF INGOTS AND OTHER SHAPES AT ALUMINUM SMELTER IT OPERATES AT NAG AL-HAMMADI IN UPPER EGYPT. EMBASSY HAS GIVEN EAC REP LISTS OF ALUMINUM EXTRUSION FIRMS TAKEN FROM THOMAS REGISTER, BUT HE WOULD LIKE, IF POSSIBLE, TO HAVE MORE EXPLICIT INFORMATION ABOUT POSSIBLE PURCHASERS.

2. IN CONVERSATION WITH OFFICIAL, EMBOFFS EMPHASIZED THAT U.S. COMMERCIAL PROGRAMS ARE GEARED TO PROMOTING U.S. EXPORTS ABROAD, NOT FOREIGN SALES WITHIN U.S. THEY SUGGESTED THAT APPROPRIATE POINTS OF CONTACT ON MATTER OF THIS KIND ARE EGYPTIAN EMBASSY, CONSULATES, AND ECONOMIC MISSION. INTERNATIONAL MARKETING OF PRIMARY METALS, MOREOVER, IS COMPLEX.

3. EAC OFFICIAL NEVERTHELESS PERSISTED IN REQUEST FOR
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 CAIRO 14971 132143Z

EMBASSY ASSISTANCE. WE WOULD LIKE TO BE FORTHCOMING, TO EXTENT APPROPRIATE. EAC OFFICIAL CLAIMS THAT THERE SHOULD BE NO UNFAVORABLE IMPACT ON U.S. TRADE BALANCE, SINCE HE UNDERSTANDS EAC ALUMINUM ALREADY BEING SOLD IN U.S., BUT THROUGH BROKERS, AND HE WANTS ONLY TO REMOVE MIDDLEMEN.

4. ACTION REQUESTED: WOULD APPRECIATE USDOC PROVIDING ANY INFORMATION, LEADS, OR SUGGESTIONS THAT WE COULD APPROPRIATELY PASS ON TO EAC OFFICIAL. END UNCLASSIFIED.

BEGIN LIMITED OFFICIAL USE.

5. NAG AL-HAMMADI PLANT IS WELL KNOWN SOVIET PROJECT IN EGYPT. EGYPTIANS, HOWEVER, HAVE NEVER LIVED UP TO THEIR AGREEMENT TO PROVIDE THIRTY PER CENT OF THEIR PRODUCTION TO SOVIET UNION, SEEKING INSTEAD HARD CURRENCY MARKETS. NEARLY HALF OF CURRENT PRODUCTION GOES TO JAPAN WHILE TWENTY-FIVE PER CENT IS CONSUMED LOCALLY. AMOUNT EAC SEEKING MARKET FOR THEREFORE IS RELATIVELY SMALL AND IS MORE SYMBOLIC IN TERMS OF HARD CURRENCY MARKET THAN IN TERMS OF ACTUAL AMOUNT TO BE SOLD. EGYPTIANS UNDOUBTEDLY ALSO DELIGHT IN PROSPECT OF SELLING ALUMINUM FROM SOVIET PLANT TO U.S. EVEN WHILE SOVIET TECHNICIANS ARE STILL AT NAG HAMMADI HELPING CONSTRUCT NEW ADDITION TO PLANT. END LIMITED OFFICIAL USE. EILTS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ALUMINUM, SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 13 jun 1978
Decapton Date: 01 jan 1960
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CAIRO14971
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780248-0316
Format: TEL
From: CAIRO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780667/aaaachp.tel
Line Count: 81
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c36b498a-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2379552
Secure: OPEN
Status: NATIVE
Subject: ALUMINUM SALES BEGIN UNCLASSIFIED.
TAGS: ETRD, EG
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/c36b498a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014